

# Innovation in Life's Medical Technology











## LIV Hospital Ulus / Istanbul - Turkey

- Area of 30.000 m<sup>2</sup>
- 9 operating theatres
- 160 hospital beds
- 7 neonatal care units
- 7 cardiovascular care units
- 8 intensive care units

**Foreword  
by Hasan Sahin**





**This history of ACENDIS starts with the founding of Delta Trade Company in the year 1995. In January 2009, we changed the name of the company to ACENDIS. During the course of these past nineteen years, ACENDIS has successfully completed more than 150 TURNKEY PROJECTS with leading hospitals in Turkey and neighbouring countries.**

The health care sector in Turkey has advanced greatly in recent years. Both public and private hospitals in Turkey have achieved international standards physically and technologically. Turkish doctors routinely perform very successful operations. The recent Turkish health reform has resulted in patients being afforded improved hospital services. In addition to these factors, favourable health-care pricing places Turkey in a strong position in the field of international medicine.

It is our prime goal to provide the healthcare sector both in Turkey, as well as other countries, with high-quality equipment at economic prices. Our portfolio includes intelligent, modern systems, the specifications of which meet the highest standards. We are in a position to offer state-of-the-art equipment and finest after-sales service through our partnerships with well-known medical companies and

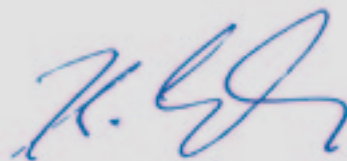
years of experience. We assist our clients right from the initial planning stage, carrying on right through to consulting and the supply of equipment for on-going projects – at interesting prices. We also offer financial solutions, so as to achieve the required conditions during and after the sale.

We are becoming increasingly involved in the development of global projects through our special connections in the Turkish market and the Middle East. We have, for example, recently gained access to the African market through our business partners in Switzerland and Portugal. We are also steadily expanding our activities in Russia and the CIS states.

We implement joint projects in cooperation with our partners. And we are also the authorised representatives of several companies in Turkey. This collaborative work means that we are in a position to offer our clients the ACENDIS philosophy on an on-going basis: projects and state-of-the-art medical equipment at economic prices. And it is with your support that we want to visualise and implement new projects.

Our strength is dependent on tracking and implementing innovations in the field of medicine...

With kindest regards

A handwritten signature in blue ink, appearing to read 'H. Şahin'.

Hasan Şahin

Managing Director of ACENDIS



Innovation in Life's Medical Technology



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International projects with strong partners –  
success that speaks for itself

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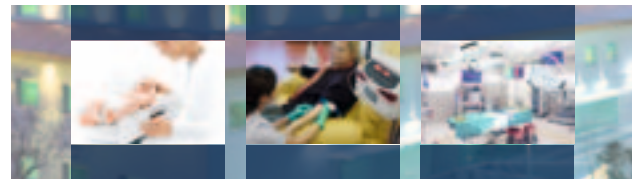
Efficient operating theatres –  
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Extensive experience in the logistics  
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## HISTORY OF ACENDIS

### Philosophy – Targets – Visions



Foundation of DMD Istanbul

Projects:  
MEDICAL PARK Bahçelievler  
MEDICANA Bylıkdüzü, Ankara

**DTC Germany renamed to ACENDIS**

Projects:  
ACIBADEM Maslak, Adana, Kayseri  
MEDICAL PARK Ordu, Samsun  
Dünyagöz Hospital Ankara

Project:  
LIV Hospital Ulus-Istanbul



Projects:  
ACIBADEM Beylıkdüzü-Ist., Bursa  
MEDICAL PARK Bursa



Projects:  
OFM Hospital Antalya  
MEDICAL PARK Hospital Izmir  
Vins Iraq



2005

2006

2007

2008

2009

2010

2011

2012

2013

Projects:  
Mesa Hospital Ankara  
Özel Esenler Ensar Hospital  
Özel Fizyo Metropolitan Fizik Tedavi Merkezi

Projects:  
ACIBADEM Ataşehir-Istanbul  
MEDICAL PARK Antalya  
SANKO Sani Konukoğlu Hospital

Projects:  
ACIBADEM Fulya, Eskişehir  
MEDICAL PARK Moldavia

Projects:  
ACIBADEM Bodrum, Ankara  
MEDICANA Konya  
Zakho + Soran Iraq

Our philosophy – a contribution to a better and healthier life

Satisfied clients and patients all over the world

Medical projects – one-stop solutions

Worldwide network of medical facilities for the interchange of medically relevant information

Consolidation and expansion of our medical competence

The ACENDIS corporate headquarters is located in the heart of Europe, home to global leaders in medical technology. Our proximity to major manufacturers has made it possible for us to establish especially strong links, which we are able to make available to our clients by way of knowledge transfer and procurement streamlining.

Our particular connections with the Turkish market and the Middle East have resulted in an increase in the development of global projects by ACENDIS. We have also recently gained access to the African market through our partner companies in Switzerland and Turkey. We are stepping up our activities in Russia and the CIS states, as well.

The experience we have gathered over the past 19 years puts us in a position to confidently organise and implement sophisticated procurement projects in medical technology for private clinic and hospital operators on an international scale. And it is here that we are able to take full advantage of our organisational and procurement knowledge „Made in Germany“.



Cape Verde

**International projects with strong partners –  
success that speaks for itself**





ACENDIS - Hannover, Germany

ACENDIS - Istanbul, Turkey

SCHILLER - Istanbul, Turkey

IHG - International Health Group - Baku, Azerbaijan

DELTA TRADE COMPANY - Istanbul, Turkey

DTS - Dijital Teknoloji Servisi - Istanbul, Turkey

Richard Wolf - Istanbul, Turkey

Al Mansouryah - Riyadh, Kingdom of Saudi Arabia

Medical Engineering Equipment & Services

- Riyadh, Kingdom of Saudi Arabia

SCHILLER - Baar, Switzerland

Heinen + Löwenstein - Bad Ems, Germany

From our corporate headquarters in Hannover, Germany, we overview our project activities and work closely together with our German partners. Located in the centre of Germany, Hannover and the nearby airport make it easy for you to visit us and profit from ACENDIS and our experts and excellent connections. We are able to coordinate your appointments, accompany you to the headquarters of every important German manufacturer and arrange visits in the showrooms of our German partners.

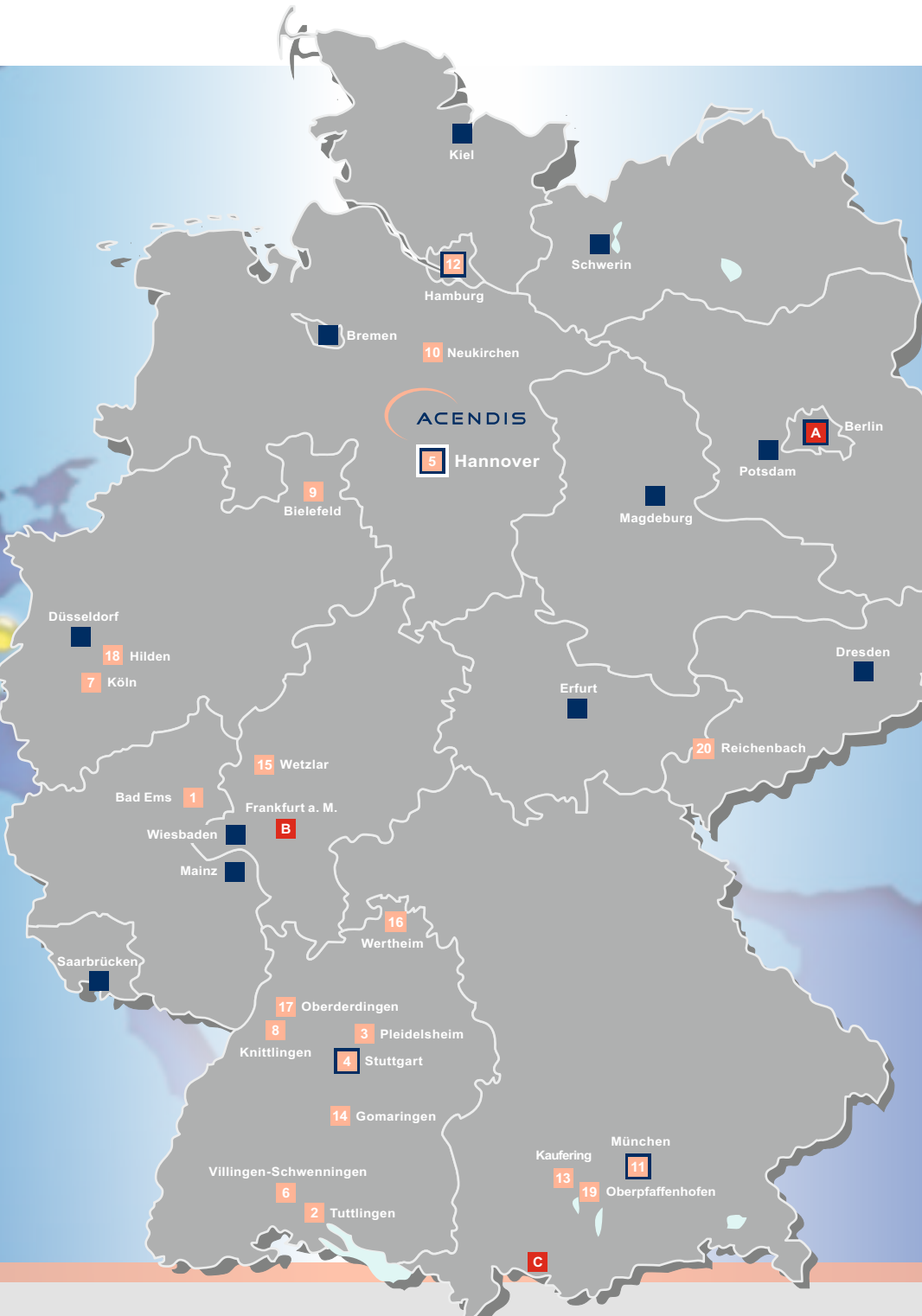
The strong ties to our partners ensure that your project will be successful in every possible logistical, technical and financial way.



- made
- in
- Germany

## Made in Germany – our medical partner network





**GERMANY**

Capital: Berlin  
 Population: 80.716.000  
 Area: 357,021 km<sup>2</sup>



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The provincial capital of Lower Saxony, Hannover, the city on the banks of the river Leine, has approximately 514,000 inhabitants. The city was first mentioned under the name of "Hanovre" in the year 1150 AD.



The New Town Hall, Hannover

Hannover has the world's biggest industrial trade fair grounds. The information technology fair "CeBIT", the leading trade fair for floor coverings Domotex and the important industrial exhibition HANNOVER MESSE are held every year in Hannover.

During the period of the Personal Union from 1714 to 1837, all British monarchs were born in Hannover.

Hannover is also the home of one of the most renowned medical centres in Europe. The Hannover Medical School (MHH) is one of the world's leading university medical centres where leading international neuroscience experts like Dr. med. Dipl.-Ök. Rassouljian and Prof. Dr. med. Dr. h. c. mult. Samii worked on their area of expertise.



INI Hospital, Hannover

Professor Samii is also the founder and president of the International Neuroscience Institute (INI). Here, international experts offer all diagnostic and therapeutic possibilities of neurosciences under his leadership.

The multidisciplinary INI combines all physicians in neurology, neurosurgery, neuroradiology, ENT, orthopedics who treat patients with neurological disorders. The INI offers a disease-specific and patient-focused approach to care.



Focus on Hannover – always worth a visit





Royal Gardens of Herrenhausen, Hannover





özel  
**OFM**  
antalya  
hastanesi

**Özel OFM Hospital**  
Antalya - Turkey

Area of 30.000 m<sup>2</sup>

5 operating theatres

130 beds

47 outpatient rooms

62 single private rooms

41 intensive care beds

15 neonatal intensive care units

26 intensive care units



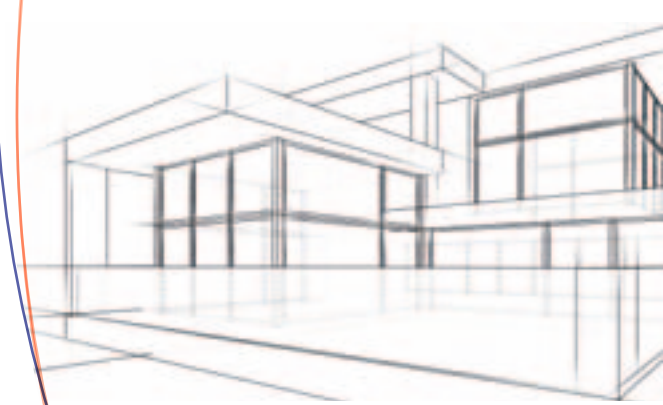
Our work begins far in advance of the actual ordering of the required medical technology. We are often called in during the early phases of the planning process of new construction projects for individual clinics, and are therefore able to improve the planning security of our clients throughout the entire project.

However, even if it "merely" involves the procurement of products from a selection of manufacturers and coordinated delivery within the framework of a conversion or modernisation project, the experience we have accumulated from more than 150 client projects provides genuine added value.

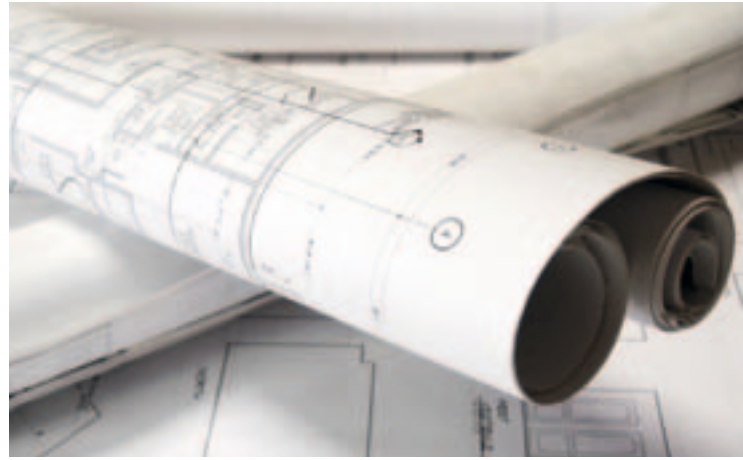
You can depend on reliable delivery of goods and equipment ordered according to your own schedule. Anyone who has ever had to bear the responsibility for a procurement project understands the magnitude of this advantage.

In the field of direct handling of goods, our expertise lies in placing orders with manufacturers to precisely match production lead times and delivery to our clients. We are able to buffer stock in our own warehousing facility to eliminate chronological differences making us independent of suppliers.

In the interests of our clients, we place great value in reducing the storage times of goods in our warehouse to an absolute minimum. This may sound simple, yet in reality the opposite is the case. It requires years of experience, specialised knowledge and the requisite connections. But then, this is the reason we are here.



## From planning to implementation



With more than 19 years experience, and over 150 completed projects to look back on, we not only provide in-depth knowledge of the market, but are also in a position to make competent product recommendations in related fields. We are not tied to specific brands, and are able to apply our knowledge of the strengths of specific products in the interests of our clients, regardless of the source. This gives our clients a significant edge over suppliers bound to a particular manufacturer.



Specialist fields in which our expertise is brought to bear





Secure the future of your hospital with optimised technical equipment for your operating theatres. We plan and deliver all the necessary technical equipment, up to and including the most sophisticated systems for the future. Perfect provision for the patient and well-planned operating procedures support efficiency, as well as economic work. You may rely on our experience from international TURNKEY PROJECTS.



Efficient operating theatres  
for economic operating procedures in health care



■ made  
■ in  
■ Germany

ACENDIS SHOWROOM  
Hannover - Germany



Visit our showrooms and those of our partners in Germany and Europe. We coordinate your appointments and accompany you to provide the ultimate in service, consulting and comfort.



**ACENDIS SHOWROOMS**  
Germany

made  
in  
Germany



We fulfil your most exacting demands for intensive care units and in-patient wards.

Optimised technical outfitting and furniture systems facilitate intensive patient monitoring and treatment. Colours and shapes support the recovery process and the physical well-being of your patients. Patient rooms designed sensibly in both space and function guarantee safe operative and economic hospital procedures. Medical staff are perfectly supported in technical and logistical aspects. This facilitates work and procedures to a not-inconsiderable degree.

Another plus for...  
ACENDIS TURNKEY PROJECTS



Intensive care and modern equipment for wards –  
with the highest possible comfort for patients and staff





Medical technology all over the world is extremely extensive, diverse and interdisciplinary. It is virtually impossible for investors, hospital operators and purchasing departments to have an overview of this vast market. What is new? What topics are of interest? How are costs developing?

The ACENDIS Database covers all important products in every field of medical technology. Our experts will assemble the right products tailor-made to your requirements, with due consideration for both the medical and economic aspects. This is the prerequisite to trouble-free deployment in medical facilities.



Defibrillation with monitoring  
Electrocardiography



Examination technology  
Ultrasound



ACENDIS Database – medical technology from A – Z...  
ACENDIS, HEINEN + LÖWENSTEIN, SCHILLER, WOLF  
and more...





Anaesthesia  
Gynaecology



Microscopy  
Emergency medicine



Magnetic resonance imaging  
Electrosurgery



Neonatology  
Artificial respiration



Intensive care  
Hospital ward



Operating theatre / surgery  
Incubator





The procurement of equipment alone does not secure the success of a project. It is the delivery of that equipment to the client at the right time which makes the difference.



Extensive experience  
in the logistics of medical equipment





## Our reference – satisfied clients all over the world

Those who satisfy the needs and expectations of their clients are those who will continue to enjoy success in the future.

For your success, we rely on trust, partnership and expert knowledge.



ACIBADEM HOSPITAL - ADANA  
UNIVERSAL HOSPITAL - ADANA  
DÜNYA GÖZ HOSPITAL - ADANA  
PROF. DR. TURAN ÇETİN TÜP BEBEK MERKEZİ - ADANA  
NOBEL TIP MERKEZİ KENAN EVREN ŞUBESİ - ADANA  
BILGE HOSPITAL - ADAPAZARI  
ÖZEL ALTINOVA HOSPITAL - ADAPAZARI  
MAYA KADINDOĞUM HOSPITAL - AKSARAY  
CAN HOSPITAL - ALANYA  
ACIBADEM HOSPITAL - ANKARA  
AKAY HOSPITAL - ANKARA  
BARZAN HOSPITAL - ANKARA  
DÜNYA GÖZ HOSPITAL - ANKARA  
MESA HOSPITAL - ANKARA  
MEDICANA HOSPITAL - ANKARA  
JANDARMA HOSPITAL - ANKARA  
AKDENİZ HOSPITAL - MANAVGAT / ANTALYA  
ANDEVA HOSPITAL - ANTALYA  
ASPENDOS HOSPITAL - SERİK / ANTALYA

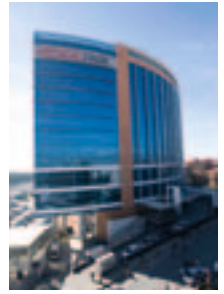
BILGE HOSPITAL - MANAVGAT / ANTALYA  
MEDICAL PARK ANTALYA HOSPITAL - ANTALYA  
MEMORIAL HOSPITAL - ANTALYA  
OFM HOSPITAL - ANTALYA  
SEVGI HOSPITAL - MANAVGAT / ANTALYA  
SEVGI HOSPITAL - BALIKESİR  
BATMAN DÜNYA HOSPITAL - BATMAN  
BATMAN ALMAN HOSPITAL - BATMAN  
MEDICAL PARK HOSPITAL - BATMAN  
MEDICAL PARK ŞİFA HOSPITAL - BATMAN  
ACIBADEM HOSPITAL - BODRUM  
MEDICAL PARK BURSA HOSPITAL - BURSA  
RENTIP CERRAHI TIP MERKEZİ - BURSA  
OPTIMED GÜVEN HOSPITAL - ÇERKEZKÖY / TEKİRDAĞ  
EGE SAĞLIK HOSPITAL - DENİZLİ  
GENESIS KADINDOĞUM HOSPITAL - DİYARBAKIR  
MEMORIAL HOSPITAL - DİYARBAKIR  
VENİ VIDI HOSPITAL - DİYARBAKIR  
HAYRI SIVRIKAYA HOSPITAL - DÜZCE

MEDICAL PARK HOSPITAL - ELAZIĞ  
ACIBADEM HOSPITAL - ESKİŞEHİR  
ÖZEL SAKARYA HOSPITAL - ESKİŞEHİR  
MEDICAL PARK HOSPITAL - GEBZE  
İPEKYOLU HOSPITAL - GAZİANTEP  
ÖZEL KEMAL BAYINDIR HOSPITAL - SAHİNBEY / GAZİANTEP  
SANKO SANI KONUKOĞLU PRIVAT HOSPITAL - GAZİANTEP  
ACIBADEM HOSPITAL - KOZYATAĞI / İSTANBUL  
ACIBADEM HOSPITAL - MASLAK / İSTANBUL  
ACIBADEM HOSPITAL - FULYA / İSTANBUL  
ACIBADEM CAROUSEL HOSPITAL - İSTANBUL  
AVICENNA HOSPITAL - İSTANBUL  
AVRASYA HOSPITAL - İSTANBUL  
ARNAVUTKÖY HOSPITAL - İSTANBUL  
BEŞYÜZEVLER ŞAFAK HOSPITAL - İSTANBUL  
BAHAT HOSPITAL - İSTANBUL  
BOĞAZIÇI TIP MERKEZİ - İSTANBUL  
DÜNYA GÖZ HOSPITAL - ALTUNIZADE / İSTANBUL  
DÜNYA GÖZ HOSPITAL - ETİLER / İSTANBUL



## SANKO Sani Konukoğlu Private Hospital Gaziantep - Turkey

16 operating theatres  
611 beds  
4 intensive care units



DÜNYA GÖZ HOSPITAL - ATAKÖY / İSTANBUL  
ESENLER HAYAT HOSPITAL - İSTANBUL  
GAZİ OSMANPAŞA HOSPITAL - İSTANBUL  
GÖZTEPE ŞAFAK HOSPITAL - İSTANBUL  
ARTE SAĞLIK HİZMETLERİ - İSTANBUL  
J.F. Kennedy HOSPITAL - İSTANBUL  
KADIKÖY HOSPITAL SIFA - ATAŞEHİR / İSTANBUL  
KADIOĞLU HOSPITAL - İSTANBUL  
LIFEMED TIP MERKEZİ - İSTANBUL  
LIV HOSPITAL - ULUS / İSTANBUL  
MEDICAL PARK BAKIRKÖY HOSPITAL - İSTANBUL  
MEDICAL PARK GÖZTEPE HOSPITAL - İSTANBUL  
MEDİCANA HOSPITAL - BAHÇELİEVLER / İSTANBUL  
MEDİCANA HOSPITAL - ÇAMLICA / İSTANBUL  
MEDİCANA INTERNATIONAL HOSPITAL - İSTANBUL  
MEDİCANA HOSPITAL - BEYLİKDÜZÜ / İSTANBUL  
MEDİCANA DIŞ HOSPITAL - İSTANBUL  
MEMORIAL HOSPITAL - ATAŞEHİR / İSTANBUL  
ÖZEL ECHOMAR BEYLİKDÜZÜ HOSPITAL - İSTANBUL

ÖZEL İSKENDERUN GELİŞİM HASTANESİ - İSKENDERUN  
MEDICAL PARK - İZMİR  
BUCA TIP MERKEZİ - BUCA / İZMİR  
ÖZEL KASTAMONU ANADOLU HOSPITAL - KASTAMONU  
ACIBADEM HOSPITAL - KAYSERİ  
HÜMA KADIN DOĞUM HOSPITAL - KAYSERİ  
MEMORIAL KAYSERİ HOSPITAL - KAYSERİ  
CYPRUS LIFE HOSPITAL - LEFKOŞE / KIBRIS  
MED TECH KIBRIS HOSPITAL - KIBRIS  
KONAK HOSPITAL - KOCAELİ  
MARMARA HOSPITAL - KOCAELİ  
MEDİCANA HOSPITAL - KONYA  
BSK KÜTAHYA ANADOLU HOSPITAL - KÜTAHYA  
GÖZDE HOSPITAL - MALATYA  
GÜVEN TIP MERKEZİ - MALATYA  
ÖZEL CARIA HOSPITAL - MARMARIS  
VERSA HOSPITAL - NEVŞEHİR  
MEDICAL PARK ORDU HOSPITAL - ORDU  
MEDI-TECH HOSPITAL - ORDU

DÜNYA GÖZ HOSPITAL - PENDİK  
ATASAM HOSPITAL - SAMSUN  
DÜNYA GÖZ HOSPITAL - SAMSUN  
TEKİRDAĞ YAŞAM HOSPITAL - TEKİRDAĞ  
İMPERYAL HOSPITAL - TRABZON  
MEDICAL PARK TOKAT HOSPITAL - TOKAT  
MEDICAL PARK VAN HOSPITAL - VAN  
VAN DEVLET HOSPITAL YANIK MERKEZİ - VAN  
...

NIZAMIYE HOSPITAL - ABUJIA / NİGERİA  
BAKU MEDICAL PLAZA - BAKU / AZERBAIJAN  
REPUBLICA DIAGNOSTIC CENTER - BAKU / AZERBAIJAN  
MEDPARK HOSPITAL - CHISINAU / MOLDOVA  
SORAN HOSPITAL - SORAN / İRAK  
ZAKHO HOSPITAL - ZAKHO / İRAK  
INTERNATIONAL MEDICAL HOSPITAL - PRISTINA / KOSOVO  
SAINT JAMES HOSPITAL - VALETTA / MALTA  
...





SERVICE  
PURCHASING  
PROJECT GROUP  
PROJECT MANAGEMENT  
FINANCIAL CONSULTING  
TURNKEY PROJECTS  
INSTALLATION  
TRAINING

acendis.eu

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